

## Message Text

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11

ACTION EA-07

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 ( ISO ) W

----- 040513

R 142101Z FEB 74

FM AMCONSUL AUCKLAND

TO USDOC WASHDC

INFO SECSTATE WASHDC 374

AMEMBASSY WELLINGTON

UNCLAS AUCKLAND 0018

USDOC

SUBJ: PRIVATE TRADE OPPORTUNITY

1. 612/02/P0010

2. 020474

3. CLARENC J. MCINTOSH

4. 612 NEW ZEALAND

5. IDR

6A REPLY TO

6B M BRUCE STEWART MANAGER

6C TRADE TOOLS LTD.

PO BOX 3588

101 FEDERAL STREET

AUCKLAND 1 NEW ZEALAND

7. CABLE TRADETOOLS? TEL 379-176

NO TELEX.

8. --

9. 102-12

10. DESCRIPTION

35451XX. SMALL CUTTING TOOLS FOR MACHINE TOOLS

AND METALWORKING MACHINERY. ESTIMATED VALUE

US\$80,000 - 100,000.

THESE PRODUCTS REQUIRED FOR WHOLESALE STOCK AND RESALE.

FIRM IS A DISTRIBUTOR AND DOES NOT PURSUE AGENCY

REPRESENTATION EITHER FOR FOREIGN OR LOCAL MANUFACTURERS.

COMPANY HAS CONCENTRATED ON THE LIMITED AND VERY SPECILISED

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FIELD OF ENGINEERS CUTTING TOOLS OF ALL KINDS AND IS

WELL ESTABLISHED AND KNOWN IN THIS FIELD TO NEW ZELAND  
INDUSTRY. SALES ARE IN EXCESS OF US\$600,000 PER ANNUM.  
SALES ARE THROUGHOUT NEW ZEALAND AND FIRM IS CAPABLY  
AND RELIABLY OPERATED. FIRM STARTED BUSINESS IN 1955  
AND EMPLOYS 16.

MANAGER, M BRCE STEWART, IS VISITNG US IN JUNE  
1974 AND PLANS TO CALL ON RESONDING SUPPLIERS.  
MCINTOSH

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 14 FEB 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Handling Restrictions:** n/a  
**Image Path:**  
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**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** elyme  
**Review Comment:** n/a  
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**Review Date:** 04 MAR 2002  
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**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP, NZ  
**To:** n/a  
**Type:** TE  
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